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# Message Text

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PAGE 01 BUCHAR 02392 021529Z

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ACTION EUR-12

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E.O. 11652: N/A
TAGS: BEXP
SUBJ: REPORT ON BERLIN E/C OFFICERS CONFERENCE

REF: ABRAHAMSON'S LETTER OF MAY TO VIETS/SCISSORS/CLARKE

1. WE APPRECIATE OPPORTUNITY TO COMMENT ON REPORT. LIKE CONFERENCE WE FIND REPORT COMPLETE AND PROFESSIONAL JOB.

2. FOLLOWING ARE OUR COMMENTS AND SUGGESTED CHANGES BY PAGE AND PARAGRAPH:

A. P. 6, PARA 2. SUGGEST INSERTION OF "IN GENERAL TERMS" FOLLOWING WORD ROMANIA.

B. PAGE 9, PARA 1. DELETE WORDS "ROMANIA AND" IN LINE 3 SINCE NO MODIFICATION OF TRADE ACT IS NECESSARY.

C. PAGE 9, PARA 5. BECAUSE EXIM ACTIVITIESIN ROMANIA WERE SUSPENDED AT TIME OF CONFERENCE, BELEIVE WORDS "AND ROMANIA" IN LINE 2 SHOULD BE MIOLED.

D. PAGE 10, PARA 9. WE DO NOT RECALL ANY EXHORTATION TO EXIM.

E. PAGE 11, PARA 1.C. WITH ROMANIA HAVING NEGOTIATED AGREEMENT UNDER TRADE ACT, SUGGEST ROMANIA BE DROPPED.

F. PAGE 14, PARA 5.A. DELETION OF "AND ROMANIA" WOULD SEEM
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APPROPRIATE IN VIEW OF SIZEABLE EXIM GUARANTEE PROGRAM IN ROMANIA.

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G. PAGE 21, PARA 2. WHILE WE WOULD AGREE THAT PARTICIPATION IN TRADE FAIR IS SINGLE MOST EFFECTIVE PROMOTIONAL TECHNIQUE, WE WOULD CERTAINLY WANT CLOSE LOOK AT ALTERNATIVES IF BUDGETARY RESOURCES WERE SO TIGHT THAT NO OTHER EVENTS COULD BE SCHEDULED IN ADDITION TO FAIR PARTICIPATION.

H. PAGE 25, PARA 1. AS CURRENTLY DRAFTED WE FIND FIRST SENTENCE TOO CATEGORICAL. RECOMMEND INSERTION OF WORD "GENERALLY" BEFORE "DESIRABLE" TO BE FOLLOWED BY CLAUSE QTE BUT FUNDAMENTALLY DEPEND ON LOCAL CONDITIONS. UNQTE. ALSO WE PROPOSE INSERTION OF PHRASE "WHERE IT EXISTS" AFTER "VEXING PROBLEM".

I. PAGE 25, PARA 5. TO CONFORM WITH WORKING GROUP CONCLUSION WE RECOMMEND INSERTION OF FOLLOWING FINAL SENTENCE: QTE THE VIENNA EWTC MARKET RESEARCH PROJECT ON THE SOVIET UNION SHOULD BE COMPLETED AND EVALUATED BY WASHINGTON AND PERTINENT EE POSTS BEFORE THE DECISION IS MADE CONCERNING THE RETENTION OF THE RESEARCH POSITION IN VIENNA UNQTE.
BARNES

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